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Press release

TVS SCS Q4 results reflect strong operational momentum

Reports Q4 PBT of ₹13 Cr vs ₹5 Cr YoY; FY 25 PBT at ₹29.3 Cr vs (₹36.1) Cr

- FY25 revenue grows 8.6% to ₹9,996 Cr, up from ₹9,200 Cr
- Fortune Global 500 Customers rise to 91 from 78

Chennai, 28th May 2025: TVS Supply Chain Solutions Limited (NSE: TVSSCS, BOM: 543965), a global supply chain solutions provider and one of the largest and fastest growing integrated supply chain solutions providers in India, today announced its consolidated financial results for the fourth quarter and full year ended March 31, 2025.

The Company reported a Profit Before Tax (PBT) of ₹13 Cr for Q4 FY25, up from ₹5 Cr in the same quarter last year. For the full fiscal year, PBT stood at ₹29.3 Cr, a significant turnaround from a loss of ₹36.1 Cr in FY24. Sequentially, the Company demonstrated strong momentum across key metrics, including EBITDA, PBT, and PAT, compared to Q3 FY25.

For the full year ended March 31, 2025, the Company narrowed its net loss to ₹9.7 Cr, a substantial improvement from (₹57.7 Cr) in FY24. This reflects continued operational discipline, focused business development efforts, and effective cost optimisation initiatives. Q4 FY25 Profit After Tax (PAT) was reported at (₹3.9 Cr), compared to a profit of ₹5.4 Cr in Q4 FY24. Revenue for the year reached ₹9,996 Cr, up from ₹9,200 Cr, marking a year-on-year (YoY) growth of 8.6%.

The company has two operating segments: Integrated Supply Chain Solutions ('ISCS') and Network Solutions ('NS'). Below is the summary of the business and financial performance of the two operating segments, along with the summary of the consolidated financial performance.

Integrated Supply Chain Solutions ('ISCS'):

Integrated Supply Chain Solutions segment ('ISCS') (Amount in ₹ Cr)	Q4 FY25	Q4 FY24	Q3 FY25	Y-o-Y Growth Q4	Q-o-Q Growth Q4	FY25	FY24	Y-o-Y Growth FY25
ISCS Revenue	1,421.0	1,379.5	1,301.1	3.0%	9.2%	5496.5	5240.0	4.9%
ISCS Adj. EBITDA	122.0	133.1	114.1	(8.4%)	7.0%	523.5	536.2	(2.4%)
ISCS Adj. EBITDA margin %	8.6%	9.6%	8.8%	--	--	9.5%	10.2%	--

In the ISCS segment, overall revenue grew 4.9% in FY25. North America operations remained strong, contributing consistently to the segment's performance. India portfolio stayed resilient and supported stronger bottom-line margins.

Network Solutions Segment ('NS'):

Network Solutions segment ('NS') (Amount in ₹ Cr)	Q4 FY25	Q4 FY24	Q3 FY25	Y-o-Y Growth Q4	Q-o-Q Growth Q4	FY25	FY24	Y-o-Y Growth FY25
NS Revenue	1,077.9	1,046.8	1,143.5	3.0%	-5.7%	4,499	3,960	13.6%
NS Adj. EBITDA	49.5	47.0	42.4	5.2%	16.6%	168.6	185.8	-9.3%
NS Adj. EBITDA margin %	4.6%	4.5%	3.7%	--	--	3.7%	4.7%	--

The NS segment reported a revenue of ₹1,078 Cr in Q4 FY25, up from ₹1,047 Cr, in the same quarter last year, reflecting a 3% YoY growth. For the full year ended March 31, 2025, revenue from the segment reached ₹4,499 Cr, representing a robust 13.6% increase over FY24.

Summary of Consolidated Financial Performance:

In ₹ Cr	Q4 FY25	Q4 FY24	Q3 FY25	Y-o-Y Growth Q4	Q-o-Q Growth Q4	FY25	FY24	Y-o-Y Growth FY25
Revenue from operations	2498.8	2,426.3	2,444.6	3.0%	2.2%	9995.7	9200.0	8.6%
Adj. EBITDA	156.4	174.5	150.3	-10.4%	4.0%	667.4	710.2	-6%
Adj. EBITDA margin %	6.3%	7.2%	6.1%	--	--	6.7%	7.7%	--
PBT before exceptional items	13.0	5.0	-15.2	161.7%	--	29.3	-9.6	--
PBT as reported	13.0	5.0	-15.2	161.7%	--	29.3	-36.1	--
PAT as reported	-3.9	5.4	-23.8	--	--	-9.7	-57.7	--
PAT margin %	-0.2%	0.2%	-1.0%	--	--	-0.1%	-0.6%	--

Commenting on the performance, **Ravi Viswanathan, Managing Director, TVS Supply Chain Solutions Ltd.**, said, *"We delivered a strong performance this year in a challenging macroeconomic environment. Our consistent focus on deepening engagement with marquee clients has been pivotal in driving our growth. In FY25, we secured ₹1,009 Cr worth of new contracts, underscoring the effectiveness of our business development initiatives. Our **Global Fortune 500 customer base** expanded from **78 to 91**, a testament to the trust leading organisations place in our capabilities."*



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He further added, *"With a **record-high order pipeline of ₹5,250 Cr**, we are entering the new fiscal with strong momentum and enhanced visibility. We are optimistic that our strategic initiatives will deliver results in FY26 and beyond and continue on our upward growth trajectory towards achieving a PBT margin of 4%."*

R Vaidhyathan, Global Chief Financial Officer, TVS Supply Chain Solutions Ltd., said, *"We closed FY25 with a positive operating cash flow of ₹195 Cr, underscoring our focus on financial discipline and efficient working capital management. Compared to Q3, we made a strong recovery in Q4 across all the regions, which enabled us to close this quarter with a PBT of ₹13 Cr as compared to a (₹15 Cr) loss in the preceding quarter. On a full-year basis, our PBT improved to ₹29 Cr in FY25, compared to a loss of ₹10 Cr in FY24. Looking ahead, we remain committed to driving operational leverage through strategic cost take-out initiatives across regions that will improve our profitability and sustain strong cash flow generation to further strengthen our financial position."*

About TVS Supply Chain Solutions

Promoted by the erstwhile TVS Group and now part of TVS Mobility Group, TVS Supply Chain Solutions Limited ("TVS SCS" or "Company") is an India-based multinational company that pioneered the development of the supply chain solutions market in India. For the last two decades, TVS SCS has managed large and complex supply chains across multiple industries in India and in key global markets through customised tech-enabled solutions. The Company's customers span across numerous industries such as automotive, industrial, consumer, tech and tech infra, rail and utilities, and healthcare.

The company operates in 26 countries with over 17,000 employees and works with 91 Fortune Global 500 customers.

For more details, please visit <https://www.tvsscs.com/> LinkedIn: [TVS Supply Chain Solutions](#)

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